### WARRIORS. NEIGHBORS. ROLE MODELS.

Mike Delancey grew up playing sports. The former Marine is now coaching the next generation of aspiring sports stars in his hometown.

BUT VEREN







### TABLE OF CONTENTS OF CONTENTS

- 4 LETTER FROM THE EXECUTIVE DIRECTOR AND BOARD PRESIDENT
- 6 MISSION, PURPOSE, VISION, HISTORY, PROGRAMS
- 7 MIND
- 9 BODY
- 11 ECONOMIC EMPOWERMENT
- 13 ENGAGEMENT
- 15 POLICY & GOVERNMENT AFFAIRS
- 17 BOARD OF DIRECTORS
- 20 AUDITED FINANCIAL STATEMENT

#### HOMETOWN: PINELLAS PARK, FLORIDA | COACH



LANCE CORPORAL **MIKE DELANCEY** *"I still coach. It's just harder to show the kids by example."*  WWP BACKPACKS



#### HOMETOWN: IDAHO FALLS, IDAHO | MOUNTAIN BIKER



SPECIALIST JASON BRAASE

"When I arrived back in the States I had nothing. I had no clothes, no wallet, not even a toothbrush. That's when Wounded Warrior Project first came into my life in the form of a backpack. It had toiletries, underwear, and clothes. I wore out everything in it and rocked that backpack on my wheelchair with pride."



#### A LETTER FROM THE EXECUTIVE DIRECTOR AND BOARD PRESIDENT

The men and women we serve live in communities just like yours and mine. They may be a youth baseball coach, a firefighter, a stockbroker, or an entrepreneur. And though they represent just a small percentage of all Americans, the sacrifices these individuals have made far outweigh their numbers. They are the courageous women and men who have paid the cost of freedom in the wars in Iraq and Afghanistan. They are the Wounded Warriors we so proudly serve. And we are very pleased to report that in fiscal year 2011, Wounded Warrior Project<sup>™</sup> (WWP) has served them more effectively than ever. Consider these achievements:

- 77% increase in registered Alumni served
- 157% increase in the number of warriors participating in at least one WWP event
- 99% Alumni satisfaction with WWP events and services
- 39% increase in the number of visits made by certified peer mentors
- House passed and Senate VA committee adopted our legislative draft to improve VA-supported rehabilitation for those living with traumatic brain injury (TBI)
- Warriors placed in full-time employment exceeded the yearly goal by 110%
- 5 new WWP offices opened to reach warriors where they live

Financially, WWP is on solid ground. We have invested in the IT infrastructure needed to develop and deploy enhanced technologies that engage a greater number of warriors and supporters in the WWP community. In addition, we opened five new offices to serve warriors in their communities as well as our new headquarters in Jacksonville, Florida, consolidating our staff in a single facility that will improve communication and efficiency while allowing for future growth.

And make no mistake, the work that lies ahead of us will be just as important as it has been in the past. Many of our nation's wounded service members will require a lifetime of care and assistance, often outliving their devoted caregivers. Both the visible and the invisible wounds of war will remain with us. And so will Wounded Warrior Project.

To those who support our mission, we offer our profound gratitude. And to those who will benefit from our work for many years to come, we offer our prayers, our toil, and our undiminished devotion to remaining at your side on your courageous journey.

STEVEN NARDIZZI, EXECUTIVE DIRECTOR

Dawn Halfaku

DAWN HALFAKER, 2012 BOARD OF DIRECTORS PRESIDENT



## 



HOMETOWN: LAWRENCE, MASSACHUSETTS | FATHER

STAFF SERGEANT CARLOS DE LEÓN *"My family is my pursuit"* of happiness."

ALUMNI

#### **OUR MISSION**

To honor and empower wounded warriors.

#### **OUR PURPOSE**

To raise awareness and enlist the public's aid for the needs of injured service members; to help injured servicemen and women aid and assist each other; and to provide unique, direct programs and services to meet their needs.

#### **OUR VISION**

To foster the most successful, well-adjusted generation of wounded service members in our nation's history.

#### **OUR HISTORY**

Wounded Warrior Project (WWP) began when several veterans and friends, moved by stories of the first wounded service members returning home from Afghanistan and Iraq, took action to help others in need. What started as a program to provide comfort items to wounded service members has grown into a complete rehabilitative effort to assist warriors as they recover and transition back to civilian life.

#### **OUR PROGRAMS**

Our programs are uniquely structured to nurture the mind and body, and encourage economic empowerment and engagement.







#### FAMILY SUPPORT

100%

of participants in family support retreats developed new coping skills

98%of participants in family support retreats learned self-care

# Mind

HOMETOWN: JACKSONVILLE, FLORIDA YOGA STUDENT

STAFF SERGEANT DAVID DAUGHERTY

"(WWP) saw something in me and expressed belief in me at a time when I didn't believe in myself."



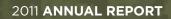


#### **MIND:** FINDING PEACE AND PURPOSE

The mind of a warrior holds both unique experience and infinite possibilities. Wounded Warrior Project strives to help injured service members find both peace of mind and a purpose for the future. Our programs aim to help them become well adjusted through support that aids in overcoming the many challenges of readjustment. Interactive programs, outdoor retreats, peer support, and professional services give warriors the resources they need to pursue goals and realize dreams.

- + COMBAT STRESS RECOVERY PROGRAM
- + PROJECT ODYSSEY
- + RESTORE WARRIORS<sup>™</sup>
- + FAMILY SUPPORT
- + MY CARE CREW

Please *visit* our website, *woundedwarriorproject.org*, for detailed information about our programs.







### WWP PROGRAMS

#### **BODY:** A HOLISTIC APPROACH TO PHYSICAL HEALTH & WELLNESS

Healing the physical wounds of war is the battle beyond the battlefield. Wounded Warrior Project is dedicated to supporting the indomitable spirit of injured service members through adaptive sports, physical-health strategies, rehabilitation, and recreational activities that help warriors adapt to life after they're injured. Time and time again, warriors respond with the same courage and honor that distinguished them in combat. They fought for our freedom and independence; we help them fight for theirs.

- + PHYSICAL HEALTH & WELLNESS
- + SOLDIER RIDE<sup>™</sup>
- + WWP BACKPACKS AND TRANSITIONAL CARE PACKS

Please *visit* our website, *woundedwarriorproject.org*, for detailed information about our programs.



### 98%of those who participated in a Physical Health & Wellness event said they would seek out sport or recreation opportunities in their communities of those who participated in a Physical Health & Wellness event said they developed greater self-esteem or selfconfidence 500

#### HOMETOWN: STRONGSVILLE, OHIO | NEIGHBOR

#### STAFF SERGEANT MARK LALLI

"There is life, even when you're confined to a wheelchair. I'm getting to the point where I'm independent again, and my goals for the future are to raise a family and be the best person I can be in every aspect of life."



2011 ANNUAL REPORT



PHYSICAL HEALTH & WELLNESS

10



### WWP PROGRAMS

#### WARRIORS TO WORK

Warriors placed in ull-time employment exceeded the yearly goal by 110% \$46,150 average work earnings

## Economic Empowerment



HOMETOWN: KENNEWICK, WASHINGTON | STOCKBROKER

STAFF SERGEANT JERRY MAJETICH "I've got children who look up to me, and I want to make sure they have the opportunities they deserve."

#### **ECONOMIC EMPOWERMENT: REPAYING THOSE WHO PAID THE PRICE OF FREEDOM**

Our neighbors who answered the call of duty often return home to bleak economic prospects. WWP economic empowerment programs seek to help our nation repay the debt we owe to our injured veterans. Through educational opportunities, campus services, career services, and assistance with the transition to the civilian workplace, our programs arm those we serve with the power to take control of their financial lives. The growth and success of these programs are testimony to our warriors' desire to seek intellectual growth and financial success and stability.

- + TRACK<sup>™</sup>
- + CAMPUS SERVICES
- + TRANSITION TRAINING ACADEMY™
- + WARRIORS TO WORK<sup>™</sup>

Please *visit* our website, *woundedwarriorproject.org*, for detailed information about our programs.





### WWP PROGRAMS

#### **ENGAGEMENT:** BUILDING A NEIGHBORHOOD OF WARRIORS

If you ask Wounded Warriors what one thing is most important to their recovery, chances are the answer will be making connections with other Wounded Warriors. And that's exactly what WWP engagement programs foster. While many of us may know a Wounded Warrior in the neighborhood, WWP works to build a neighborhood among injured service members themselves that stretches across the nation and around the globe. Our support of injured service members begins by delivering practical comfort items on the battlefield and at US military hospitals in Germany for US service members undergoing rehab there.

- + ALUMNI
- + CONNECT WARRIORS<sup>™</sup>
- + BENEFITS SERVICE
- + INTERNATIONAL SUPPORT
- + PEER MENTORING
- + WWP RESOURCE CENTER
- + WARRIORS SPEAK<sup>™</sup>

Please *visit* our website, *woundedwarriorproject.org*, for detailed information about our programs.



#### PEER MENTORING

### 100%

of mentors said the program contributed to their ability to help and support their mentees

### 96%

of mentees were aided in their adjustment and recovery following a peer mentor visit

Mentees received **39%** more certified peer mentor visits

#### HOMETOWN: CORAL SPRINGS, FLORIDA | FIREFIGHTER

SERGEANT JASON BUSH (CENTER) "Being around other Wounded Warriors is empowering. It's a newfound brotherhood."



4





## POLICY & GOVERNMENT AFFAIRS **OVERNMENT AFFAIRS**

POLICY

WON

House passed and Senate VA committee adopted our legislative draft to improve VA-supported rehabilitation for those living with TBI

Surveyed over warriors and caregivers to inform oversight efforts and policy

direction



#### **POLICY & GOVERNMENT AFFAIRS:** MAKING OUR NATION WORK FOR ITS DEFENDERS

More than 2 million of our neighbors and friends have served in the wars in Iraq and Afghanistan. And WWP believes they need a voice in proportion to the sacrifices they have made. That's why we regularly work with Congress and the federal government to create, advocate, and lobby for legislation, regulations, and programs that support wounded service members and their families. We speak out for the policies that will serve our injured service members both today and long into the future.

#### HOMETOWN: SAN DIEGO, CALIFORNIA | ENTREPRENEUR

#### CAPTAIN DAWN HALFAKER

"Too many warriors are falling through the cracks, and gaps between policy and practice remain far too wide."





## BOARD OF DIRECTORS OF DIRECTORS



#### **RON DRACH**, *President*

After losing a leg in combat in Vietnam, Ron Drach pursued a career in veterans' service, working with the US Department of Veterans Affairs, Disabled American Veterans (DAV), and most recently as the director of government and legislative affairs for the Labor Department's Veterans Employment and Training Service (VETS). He was the first Vietnam veteran to be appointed a director at DAV and has served on the boards of the President's Committee on Employment of People with Disabilities, the National Coalition of Homeless Veterans, and others.



#### DAWN HALFAKER, Vice President

Wounded in combat near Baghdad in 2004. Army Captain Dawn Halfaker (ret) today serves as CEO of Halfaker and Associates, a provider of security services to the federal government. She has also served as a military liaison to the US House Armed Services Committee, advising the committee chair on key defense issues. In addition to her work with WWP, Ms. Halfaker served on the Secretary of Veterans Affairs Committee for OIF/OEF soldiers and families. She also participates as a member of the Advisory Board for Humana Military Health Systems, Thanks USA, and Paradox Sports.



#### **ANTHONY ODIERNO**, Secretary While serving in Iraq, US Army First Lieutenant

Anthony Odierno was severely injured by a rocketpropelled grenade that amputated his left arm. A 2001 graduate of the US Military Academy at West Point, his six-year Army career also included serving as an aidede-camp to the chairman of the Joint Chiefs of Staff. Mr. Odierno earned an MBA from New York University's Leonard K. Stern School of Business and today serves as a stadium operations executive for the New York Yankees. His military awards and decorations include the Bronze Star and Purple Heart.







#### **CHARLES ABELL**

Lt. Col. Charles Abell (ret) was wounded in combat before retiring in 1993. Following his 26-year military career, he worked in the public-policy arena, most recently serving as staff director of the Senate Committee on Armed Services. In 2002, the President appointed Mr. Abell principal deputy undersecretary of defense for personnel and readiness. Prior to this, he served as assistant secretary of defense for force management policy. Before joining the Department of Defense in 2001, he served as a staff member of the Senate Armed Services Committee, becoming the lead staffer for the Subcommittee on Personnel.

#### CHARLES BATTAGLIA

A Vietnam veteran, Charles Battaglia spent 25 years as a commissioned officer in the US Navy, serving in the offices of the secretary of defense, the secretary of the Navy, president of the Naval War College, and the commander of the US Naval Forces Vietnam, Mr. Battaglia was executive director of the 2005 Defense Base Closure and Realignment Commission, has served as a member of the Bush Transition Team and as a senior staff member of the Senate. He was also staff director of the Senate Select Committee on Intelligence and staff director of the Senate Committee on Veterans Affairs.

#### **ROGER CAMPBELL**

As chief administrative officer of BGC Partners, Inc., Mr. Campbell provides oversight for the company's day-to-day operations from its offices in New York City. He is currently the regulatory principal for all securities, futures, and municipal products in New York. He served from 1989-2005 as general counsel and senior vice president of ICAP, and was a government bond broker for Garban from 1983-1989. Mr. Campbell holds a bachelor of arts degree in philosophy from Holy Cross College and earned a juris doctor degree from New York Law School.

#### JUSTIN CONSTANTINE

After two years of law school, Justin Constantine joined the US Marine Corps and served as a judge advocate. He went on to work for US Immigration and Customs Enforcement (ICE) following active duty. But in 2006, as a Marine Reservist, he volunteered for deployment to Iraq, where he survived a bullet wound to the head, resulting in his being awarded the Purple Heart, the Navy and Marine Corps Commendation Medal, and the Combat Action Ribbon. Recently, Justin started a new counterterrorism assignment with the FBI. He and his wife Dahlia also operate Iraq and Back, which produces apparel honoring those who have served in Iraq and Afghanistan.









#### **KEVIN DELANEY**

Over a 34-year Navy career, highly decorated Rear Admiral Kevin Delaney (ret) commanded two aviation squadrons, an aircraft wing, Naval Air Station Jacksonville, and served as commander of naval shore activities. US Atlantic Fleet. A Vietnam veteran, he flew 686 combat missions as a Navy helicopter pilot. Before retiring, he served as the Navy's regional commander for the Southeastern United States and the Caribbean. He holds degrees from the Naval Academy and George Washington University, and he has completed postgraduate studies at MIT and Harvard. After retiring from the Navy, he established Delaney & Associates Consulting in 2001.

#### JOHN LOOSEN

A combat-disabled veteran from the Vietnam War. John is retired from the Department of Veterans Affairs (VA), where he was one of the most sought-after prosthetics specialists in the country. While employed with the VA, John was responsible for creating and implementing the integrated-service concept currently used throughout the Veterans Health Administration's Prosthetics Service. Mr. Loosen is a recipient of the Purple Heart, the Combat Infantryman Badge, and the Bronze Star.

#### GORDON MANSFIELD

The Honorable Gordon Mansfield served as the deputy secretary and chief operating officer of the Department of Veterans Affairs (VA) from 2004-2009. He has also served as acting secretary of veterans affairs, VA assistant secretary for congressional and legislative affairs, executive director of Paralyzed Veterans of America, and assistant secretary for fair housing and equal opportunity at the Department of Housing and Urban Development. Mr. Mansfield holds degrees from Villanova University and the University of Miami. He served two tours in Vietnam, sustaining a spinal-cord injury during the Tet Offensive.

#### **GUY MCMICHAEL III**

A graduate of Harvard University and the University of Michigan Law School, as well as an Army veteran, Guy McMichael III began his career as a deputy prosecuting attorney. He served as general counsel for the Senate Committee on Veterans' Affairs before moving on to a career in the VA. He earned the VA's highest honor, the VA Exceptional Service Award, on three occasions. Among the positions he held in the VA were general counsel, undersecretary for benefits, chief information officer, chief of staff, and chief judge of the Board of Contract Appeals.



Former secretary of the US Department of Veterans Affairs (VA) and a combat veteran of the Vietnam War, Anthony Principi is a principal in The Principi Group and also serves on the boards of Mutual of Omaha Insurance Company and A.T. Kearney PSDS. Mr. Principi served as Republican chief counsel and staff director of the Senate Committee on Veterans Affairs, as well as deputy secretary of the VA, and Republican chief counsel and staff director of the Senate Committee on Armed Services.

#### MELISSA STOCKWELL

A combat-wounded veteran of the war in Iraq. Melissa Stockwell received a commission as a cavalry officer in the US Army after earning a degree in communications from the University of Colorado. She was the first female to sacrifice a limb in Operation Iraqi Freedom. Today, she works as a certified prosthetist, fitting other amputees with artificial limbs, and was a member of the 2008 Paralympic swim team. A competitive swimmer and runner, Melissa is currently on the Paratriathlon National Team and is the 2010 Paratriathlon world champion.

#### **ROBB VAN CLEAVE**

With more than 20 years of human-resources experience, Robb E. Van Cleave brings a unique perspective to the board, also having served as an elected public official for over 15 years. He has extensive experience working with government at every level. He is the immediate past chair of the International Board of Directors for the Society for Human Resource Management (SHRM), the world's largest professional HR association. He is also a certified professional with the International Public Management Association for Human Resources (IPMA-CP).









HOMETOWN: AURORA, COLORADO | ROLE MODEL SERGEANT MAJOR **PATRICK CORCORAN** *"WWP is mind, body, and soul"* therapy that goes a long way in assuring you're still capable of meeting challenges."



## 2011 FINANCIALS TABLE OF CONTENTS TO BE OF CONTENTS

#### WOUNDED WARRIOR PROJECT, INC.

(A NOT-FOR-PROFIT ORGANIZATION)

**FINANCIAL REPORT\*** YEAR ENDED SEPTEMBER 30, 2011

#### FINANCIAL STATEMENTS:

- STATEMENT OF FINANCIAL POSITION 21
- STATEMENT OF ACTIVITIES 22
- STATEMENT OF FUNCTIONAL EXPENSES 23
- STATEMENT OF CASH FLOWS 25





2011 FINANCIALS

### STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2011

Assets:	
Current assets:	
Cash	\$ 4,066,055
Investments	21,205,712
Contributions receivable, net	2,803,056
Inventory	920,884
Prepaid expenses	301,869
Total current assets	29,297,576
Furniture and equipment, net	6,539,321
Deposits	555,692
Total assets	\$ 36,392,589
Liabilities:	
Current liabilities:	
Accounts payable	\$ 4,748,314
Accrued expenses	1,286,831
Total current liabilities	6,035,145
Net assets:	
Unrestricted	29,311,125
Temporarily restricted	46,319
Permanently restricted	1,000,000
Total net assets	30,357,444
Total liabilities and net assets	\$ 36,392,589

#### STATEMENT OF ACTIVITIES SEPTEMBER 30, 2011

		Temporarily	Permanently	
	Unrestricted	Restricted	Restricted	Totals
<b>Revenue and support:</b>				
Contributions	\$ 67,721,373	\$ -	\$ -	\$ 67,721,373
In-kind contributions	55,325,697	-	-	55,325,697
Interest income and dividends,				
net of investment fees	559,441	26,960	-	586,401
Net realized and unrealized				
loss on investments	(277,044)	(37,941)	-	(314,985)
Miscellaneous income, net	550,859			550,859
Total revenue and support	123,880,326	(10,981)		123,869,345
Net assets released from restrictions	50,000	(50,000)		
Expenses:				
Program services	89,466,336	-	-	89,466,336
Supporting services:				
Management and general	4,727,106	-	-	4,727,106
Fundraising	13,883,984			13,883,984
Total expenses	108,077,426			108,077,426
Change in net assets	15,852,900	(60,981)	-	15,791,919
Net assets, beginning of year	13,458,225	107,300	1,000,000	14,565,525
Net assets, end of year	\$ 29,311,125	\$ 46,319	\$ 1,000,000	\$ 30,357,444





2011 FINANCIALS

### STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2011

	Program Services																			
	Benefits Service		Alumni Association	International Support	]	Peer Mentoring		Combat Stress Recovery		WWP Packs		Physical Health and Rehabilitation		Soldier Ride		Family Support Services				
Media ad value	\$ 2,498,	528	\$ 8,335,159	\$ 415,691	\$	416,734	\$	\$ 8,316,593		835,436	\$	2,913,606	\$	8,322,356	\$	4,992,218				
Salaries	1,259,	307	2,046,616	180,807		282,469		899,779		225,325		573,595		543,261		603,808				
Consulting and outside services	359,	538	1,199,402	66,527		72,594		719,540		120,165		268,208		757,515		399,719				
Advertising	520,	918	1,737,760	86,684		86,899		1,733,841		174,186		607,509		1,736,209		1,040,770				
Postage and shipping	155,	078	502,781	74,243		31,832		466,965		112,210	214,148			590,683		275,739				
Direct mail	130,	842	442,007	21,885		22,873		455,964		43,984	203,092			581,245		268,144				
Meetings and events	78,	457	2,227,349	213,252		57,207	,207 360,699			20,316	144,823		901,759		420,726					
Travel	285,	163	596,378	57,396		53,711		205,477		38,026				405,178	175,486					
Payroll tax and benefits	341,	528	590,721	37,299		62,259		224,464		58,312		156,329		163,359		142,514				
Grants	29,	978	200,360	570,496		17,418		64,889		19,985		1,213,586		107,128		100,946				
Promotional items	42,	822	263,435	844,985		9,467		64,135		1,020,926		80,400		226,140		33,099				
Occupancy	58,	917	138,638	34,808		25,385		50,904		26,572		40,969		34,689		32,509				
Depreciation	66,	019	157,581	34,657		30,010		57,369		29,760		46,015		44,554		36,615				
Office equipment and services	43,	520	103,333	22,876		18,751		37,602		19,771		33,010		189,875		24,013				
Telephone	39,	546	92,984	22,054		17,039		34,168		17,835		27,499		24,663		21,820				
Miscellaneous	14,	014	41,104	6,670		5,515		14,065		5,895		9,894		11,040		10,613				
Supplies	38,	471	127,948	16,483		5,651		17,922		83,830		8,823		41,641		10,883				
Organizational membership fees	1,	044	466,816	292		245		975		279		1,450		888		615				
Printing	21,	950	51,524	11,512		9,493		18,982		9,885		15,242		12,914		12,141				
Professional fees		-	-	-		-		-		-		-		-		57,324				
Insurance	7,	263	16,297	12,708		3,799		6,434		3,925		5,410		3,591		4,538				
Education and development	7,	650	14,425	27,151		1,394		7,100		1,535		3,848		3,753		3,259				
Utilities	4,	104	9,651	2,157		1,768		3,546		1,851		2,854		2,417		2,265				
Books and subscriptions	11,	366	5,373	814		684		8,936		1,325		1,582		2,647		7,130				
Bank service charges						-														
	\$ 6,016,	023	<u>\$ 19,367,642</u>	\$ 2,761,447	\$	1,233,197	\$	13,770,349	\$	2,871,334	\$	6,743,782	\$	14,707,505	\$	8,676,894				

Media ad value Salaries Consulting and outsid Advertising Postage and shipping Direct mail Meetings and events Travel Payroll tax and benef Grants Promotional items Occupancy Depreciation Office equipment and Telephone Miscellaneous Supplies Organizational memb Printing Professional fees Insurance Education and develo Utilities Books and subscripti Bank service charges

### STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED SEPTEMBER 30, 2011

		Program Services										Supportin				
	Warriors to Work		n Training demy	TRACK		Campus Services	1	Warriors Speak	Prog	Total gram Services		lanagement nd General	Fur	ndraising	Total All Func	ls
	\$ 2,082,098	\$	418,530	\$ 1,251,775	\$	415,944	\$	415,690	\$	41,630,358	\$	-	\$	-	\$ 41,630	,358
	627,071		397,880	747,844		232,007		249,437		8,869,206		1,174,476		1,460,982	11,504	,664
tside services	259,752		276,655	395,578		58,611		594,525		5,548,329		642,943		2,708,207	8,899,	,479
	434,089		87,283	261,006		86,725		86,673		8,680,552		-		82,428	8,762,	,980
ing	121,185		38,283	86,330		27,182		28,027		2,724,686		137,957		3,439,590	6,302,	,233
	109,134		27,914	68,432		21,881		21,885		2,419,282		-		3,449,578	8 5,868,86	
nts	51,571		19,734	78,110		29,939		37,021		4,640,963		148,196		678,719	5,467,	,878
	100,074		71,956	124,577		35,432		256,833		2,577,577		222,065		338,506	3,138,	,148
nefits	163,652		110,133	196,269		49,543		70,566		2,366,948		298,249		393,224	3,058,	,421
	27,465		17,460	645,425		17,399		2,496		3,035,031		-		-	3,035,	,031
	19,046		9,487	37,764		6,784		8,374		2,666,864		53,832		188,012	2,908,	,708
	39,073		28,537	272,893		16,058		16,147		816,099		389,717		143,999	1,349,	,815
	43,805		31,943	59,550		17,980		18,081		673,939		435,870		164,351	1,274,	,160
and services	28,862		188,026	57,106		11,861		11,928		790,534		292,190		106,369	1,189,	,093
	26,227		19,154	35,700		10,778		10,838		400,305		261,585		96,655	758,	,545
	9,028		6,202	12,044		3,542		3,541		153,167		53,160		459,342	665,	,669
	10,545		6,642	46,113		2,874		10,759		428,585		60,373		66,577	555,	,535
mbership fees	940		307	566		194		164		474,775		3,379		3,841	481,	,995
	14,534		10,615	19,779		5,976		6,003		220,550		144,860		53,643	419,	,053
	-		-	-		-		-		57,324		308,629		-	365,	,953
	5,214		4,126	6,672		2,835		1,666		84,478		40,211		14,858	139,	,547
relopment	3,174		2,825	10,605		1,074		890		88,683		19,500		16,112	124,	,295
	2,722		1,988	30,169		1,119		1,125		67,736		27,150		10,032	104,	,918
ptions	1,320		4,597	3,535		460		596		50,365		9,313		8,959	68,	,637
ges												3,451		<u> </u>	3,	,451
	\$ 4,180,581	\$	1,780,277	\$ 4,447,842	\$	1,056,198	\$	1,853,265	\$	89,466,336	\$	4,727,106	<u>\$</u> 1	3,883,984	\$ 108,077,	,426



2011 FINANCIALS

#### STATEMENT OF CASH FLOWS YEAR ENDED SEPTEMBER 30, 2011

Cash flows from operating activities:	
Change in net assets	\$ 15,791,919
Adjustments to reconcile the change in net assets to net cash	
provided by operating activities:	
Depreciation	1,274,160
Net realized and unrealized loss on investments	314,985
Other	141,283
Net changes in:	
Contributions receivable, net	(2,443,436)
Inventory	(743,558)
Prepaid expenses	(140,562)
Deposits	(410,308)
Accounts payable	2,897,516
Accrued expenses	365,843
Net cash provided by operating activities	17,047,842
Cash flows from investing activities:	
Purchases of furniture and equipment	(6,507,654)
Purchases of investments	(35,377,459)
Proceeds from sale of investments	24,315,364
Net cash used in investing activities	(17,569,749)
Net decrease in cash	(521,907)
Cash, beginning	4,587,962
Cash, ending	\$ 4,066,055



HOMETOWN: PALM BAY, FLORIDA | REGISTERED NURSE SERGEANT BRIAN SELLERS "I want to be remembered for my caring and compassion for

my caring and compassion for individuals, and my desire to help people in need."



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